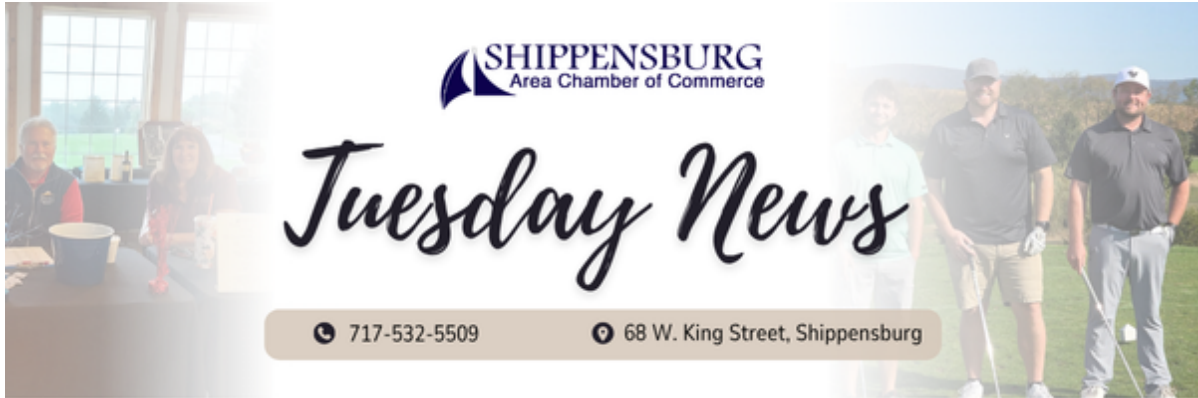




Chamber Golf Tournament

We're looking forward to our Annual Chamber Golf Tournament this Friday, October 2, at Eagles Crossing Golf Course.

Thank you to our sponsors helping make this year's tournament possible!

Title: **WellSpan Health**

Gold: **Orrstown Bank and Parx Casino**

Silver: **ACNB Bank, Adams Electric Cooperative, CVR Uniforms, Gannon Insurance Associates, GMS Funding Solutions, LCSi, Melvin's Auto Repair, Merideth Law, Realty ONE Group Golden Key/Victoria Dennis and TGC Facility Solutions**

Prize: **Truck Mart**

Beverage: **Shippensburg Beverage**

Hole-in-One: **Strickler Insurance Agency**

Hole: **A&K Settlements, Cramer Insurance, Franklin County Visitors Bureau, Penn National Insurance, SA Tactical**

Outdoors and UPMC

As part of *Pague & Fegan ACE Hardware's Grand Reopening Weekend*, please join us for a special hardware-style ribbon cutting featuring a saw and board!

Come help us celebrate their grand reopening and an exciting new chapter for this longtime Shippensburg business.



Join us Saturday, October 3 at 10 AM!

A promotional poster for The Sweet & Salty Spot Grand Opening & Ribbon Cutting event. The poster has a grey background. In the top left, there is a small image of the restaurant's menu featuring fries, a burger, a drink, and a dessert. The main text reads "Join Us For A Grand Opening & Ribbon Cutting The Sweet & Salty Spot". Below this, the date and time are "Friday, October 9 at Noon" and the location is "31 Walnut Bottom Road, Shippensburg". The bottom left corner features the Shippensburg Area Chamber of Commerce logo. On the right side, there is a large, detailed image of various food items from the restaurant, including a burger, fries, a drink, and a dessert, with a red ribbon and gold scissors graphic at the bottom right.



Shippensburg's Got Talent!

Think you've got what it takes to take the stage? Sing, dance, perform, entertain and show Shippensburg what you've got!

Saturday, October 10 at 1 PM
Coy Public Library of Shippensburg,
Fogelsonger Family Stage

Registration is open now. Click the flyer.

Manic Monday Pop-Up Market Returns in October!

Shop local and enjoy an evening in downtown Shippensburg at the Manic Monday Pop-Up Market on Monday, October 12 from 4–7 PM at Library Square.

Find locally grown and made favorites, fall goodies, and more.

Stop by, support local vendors, and see what's popping up this month!



One day can spark a new idea, create a valuable connection or open the door to what comes next.

On Tuesday, October 20, women from across the region will gather for the *5th Annual South Central PA Women in Business Conference*, a full-day experience centered on this year's theme, "One Day. Limitless Possibilities."

The conference will take place from 8 a.m. to 3:30 p.m. at the Volvo CE Customer Center in Shippensburg. While the conference celebrates women in business, attendees do not need to own a business or hold an executive title to

participate. The event welcomes women who are aspiring to enter the business world, looking to elevate or evolve their existing careers, exploring entrepreneurship, or simply seeking meaningful connections with other women in the region.

Whether attendees are just beginning to imagine what's next or are already established in their careers, the conference is designed to create space to learn, connect, recharge and move forward.

This year's conference features two keynote speakers and 15 breakout workshops, along with opportunities throughout the day to network and build relationships. Attendees will also enjoy breakfast, lunch and a dessert bar, plus a swag bag to take home.

Lee Adams, Vice President of Broken Bow Records Promotions, will open the conference as the morning keynote speaker. Amy Panzarella, HR Consultant and Leadership Coach, will take the stage as the afternoon keynote speaker.

Now in its fifth year, the South Central PA Women in Business Conference is built around a simple mission: Inspire. Empower. Connect. Recharge. The conference is designed to inspire, empower, connect and recharge women both personally and professionally while fostering a community of women supporting women.

The conference is presented by the Greater Waynesboro Chamber of Commerce and Shippensburg Area Chamber of Commerce, with WellSpan Health and Volvo serving as presenting sponsors.

Tickets via Eventbrite



Friday Power Hour Networking Breakfast

Start your Friday by making connections at our Friday Power Hour Networking Breakfast on October 23 from 8–9 AM at **King & Saint Cafe**.

Join fellow Chamber members for an hour of networking and conversation.

Registration is requested. We hope to see you there!



November Chamber Mixer at Courtyard by Marriott

Join us for our final evening mixer of 2026 at the Courtyard by Marriott Shippensburg on Thursday, November 5, from 4:30–6:00 PM.

Come see the hotel’s fresh new look, tour newly renovated spaces and connect with fellow Chamber members and local business leaders. Enjoy light refreshments, a cash bar and door prizes while networking.

Register today!

Courtyard by Marriott Shippensburg
503 Newburg Road, Shippensburg

2026 Photo Contest: The Shippensburg Area Chamber of Commerce is looking for your favorite photos that capture the beauty and celebrate the community of Shippensburg.

Winning photos may be featured in our Membership Directory. Five winners will each receive a \$25 cash prize!

Submit your photos to office@shippensburg.org.

See the flyer or visit our website for complete contest rules and photo criteria.



Financing and Grant Programs for Child Care Centers

The Shippensburg University Small Business Development Center is offering



Financing and Grant Programs for Child Care Centers

Details
This webinar will look specifically at funding child care businesses. Hear from an experienced lender discuss the lending process and provide some examples of childcare loans that they have seen both approved and passed on. You'll also hear from our local partner at YCSA about grants designed for this industry. Finally, an experienced business owner will share their experiences navigating from education into ownership. They will tell you about their how funding helped the business grow and discuss their lessons learned.

Learning Objectives
• Find - Identify loans, grants, and other opportunities available to child care businesses
• Finance - Understand what lenders look for and how the lending process works (and what doesn't)
• Follow - Hear about a real-world journey from child care educator to business owner and learn how funding supported growth along the way.

Funded in Part by:




Pennsylvania Small Business Development Centers are funded in part through a cooperative agreement with the U.S. Small Business Administration by the Commonwealth of Pennsylvania through the Department of Community & Economic Development through support from several state and local institutions, and by other sources of state and federal funding. All services are intended to be available on a non-discriminatory basis. All opinions, recommendations or representations expressed are those of the author(s) and do not necessarily reflect the views of the SBA.

Date
October 15, 2026

Time
12:00-1:00 PM

Cost
FREE

Location
Webinar

Contact
Call 717-477-1810 or Email info@ship.edu for more information or questions about the event.

Registration



a free webinar on Thursday, October 15, from 12–1 PM focused on funding opportunities for child care businesses.

Participants will learn about available loans and grants, what lenders look for during the financing process, and hear from a child care business owner about their journey from educator to business owner and how funding supported their growth.



FUELING THE FUTURE:
How AI Can Unleash Pennsylvania's Affordable Energy Advantage

Thursday, October 22, 2026
Reception: 5:30 PM
Registration Required
Kriner Hall, Shippensburg University
Program: 6:35 PM
Free and open to the public.
Stewart Hall, Shippensburg University

REGISTER TODAY!
SCAN QR CODE or go to ship.edu/fuelthefuture

TOPICS INCLUDE:

- How AI Can Solve Old Problems that Increase the Cost of Energy
- Unlocking Pennsylvania's AI Energy Potential with Policy Changes
- Dream Big: Where AI and Energy Abundance Can Take Pennsylvania

Speakers:
 **Wagdy Hattar**, President and CEO of Hattar Energy Services
 **Ben Schmitt**, Vice President, Energy & Environment, State of Pennsylvania
 **Alexander Chaitin**, Senior Managing Director, Energy & Environment, State of Pennsylvania
 **Pat Decker**, Vice President, Energy & Environment, State of Pennsylvania
 **Alicia Shegany**, Senior Director of Policy, Energy & Environment, State of Pennsylvania
 **Dr. Ryan York**, Senior Director of Policy, Energy & Environment, State of Pennsylvania

QUESTIONS? Contact: (717) 477-1810 or info@ship.edu

Fueling the Future: How AI Can Unleash Pennsylvania's Affordable Energy Advantage

Shippensburg University will host Fueling the Future on Thursday, October 22, exploring the intersection of artificial intelligence, energy and Pennsylvania's economic potential.

The program will feature industry and policy experts discussing how AI can help address energy challenges, policy changes that could unlock Pennsylvania's AI energy potential, and where increased energy availability could take the Commonwealth.

Reception: 5:30 PM at Kriner Hall
Program: 6:35 PM at Stewart Hall
Cost: Free and open to the public
Registration information is available on the flyer.

Calendar At A Glance

Check out upcoming Chamber events and events hosted by our members.

October 2
Chamber Golf Outing @
Eagles Crossing Golf Club

October 3

October 12
Manic Monday Pop-Up
Market @ Library Square

October 14

October 27
Veterans Appreciation
Breakfast with Senator Greg
Rothman @ Carlisle Expo
Center

ACE/Pague & Fegan
Hardware Ribbon Cutting @
300 S Fayette Street,
Shippensburg

October 6

Drew's Hope Fall 2026 In-
Person Program @ Luhr's
Elementary School

October 8

Stained Glass Workshop @
Furnace Run Nature Center

October 9

The Sweet & Salty Spot
Ribbon Cutting @ 31 Walnut
Bottom Road, Shippensburg

October 9-13

SU Fall Break

October 10

Miles for Mercy House @ St.
Paul's United Methodist
Church

October 10

Tree Identification Workshop
@ Furnace Run Park

October 10

Shippensburg's Got Talent @
Library Square

The Tri-State Leadership
Summit @ The Maryland
Theatre

October 17

Shippensburg University
Homecoming Parade

October 20

South Central PA Women in
Business Conference @
Volvo Customer Service
Center

October 22

How AI Can Unleash
Pennsylvania's Affordable
Energy Advantage @ Kriner
Hall and Stewart Hall,
Shippensburg University

October 23

Power Hour Breakfast @
King & Saint Cafe

October 24

Shippensburg Halloween
Parade @ King Street

October 27

Shippensburg Band Fall
Concert @ Shippensburg
First Covenant Brethren
Church

October 27

Franklin County Law
Enforcement & First
Responders Annual Trunk or
Treat @ CAMS North

October 31

Shippensburg Halloween
Dinner Dance (with the
Shippensburg Swing Band)
@ Penn Township VFD,
Newville

November 5

Evening Mixer @ Courtyard
by Marriott

November 7

CommUNITY Harvest Fest @
Shippensburg Fairgrounds

November 24

SASHS Career Day

November 28

Shop Small in Shippensburg
(Small Business Saturday) @
Chamber

December 5

Shippensburg Christmas
Parade @ King Street

October 2026 Announcements & Events

COMEDY NIGHT!
TERRY MCNEELY
 FROM "THE DAILY SHOW"



FRIDAY, OCTOBER 2 • 8PM
FREE ADMISSION!

The Side Pocket



RAYZEN KANE
SATURDAY, OCTOBER 3 • 8PM
FREE ADMISSION!

The Side Pocket

SHIPPENSBURG YOUTH MENTAL WELLNESS RESOURCE FAIR

SHIPPENSBURG COMMUNITY RESOURCE COALITION
 SHIPPENSBURG UNIVERSITY

An evening for Shippensburg Area School District families with children of all ages to:

CONNECT with resources
 LEARN about youth mental wellness

OCTOBER 6TH, 2026
5:00 pm - 6:30 pm
 rain or shine

Shippensburg Area Senior High School
 291 Eberly Drive
 Shippensburg, PA

Food Trucks
 Free Dinner: while supplies last

Prizes
 Gift cards

Learning Activities
 Kids' games and activities

For more info contact:
 Emily Fox
 coordinator-scrcc@shipresources.org
 (717)477-1961
 shipresources.org

Funded by Partnership for Better Health

Stained Glass Workshop

Join stained glass artist, Chris Parker with Peace Through Glass, to make your very own suncatcher! For this class, your pattern options will be:

- Honeycomb with bee charm
- Spider Web with spider charm
- Bat
- Cat
- Maple Leaf

You will be expertly guided through the steps of the copper foil method and then leave with your own finished piece!

Cost: \$55 person
 To register - Call, email, or scan the QR code.

Email: agood@southamptontownship.org Phone: 717-230-7101 ext. 1

Location:
 Furnace Run Nature Center
 2244 Lindsay Lot Road,
 Shippensburg, PA 17257



TREE IDENTIFICATION WORKSHOP

This workshop will be taught by Mike Waldron. Waldron is a retired dendrophile (lover of trees) with over 35 years of experience in industrial forestry, from working with sawmills to being a forestry consultant. He will teach the foundational elements of tree identification and then we will use those skills to identify some trees at the park. If you have been wanting to learn a bit more about our local tree species beyond evergreen or deciduous, this will be the workshop for you!

This is a free program, and you will receive a copy of DCNR's "Common Trees of Pennsylvania" booklet to take home with you.

All ages are welcome, but this workshop will be most suitable for proficient readers age 8+.

**OCT. 10TH
3:00-4:30PM**

Please register ahead of time by phone or email!

Location:
Furnace Run Park
2244 Lindsay Lot Road
Shippensburg, PA 17257

Phone: (717) 230-7101 ext. 1
Email: agood@southamptontownship.org




TRI-STATE LEADERSHIP SUMMIT

IGNITING LEADERSHIP ACROSS THE TRI-STATE

THE LEADERSHIP CONFERENCE YOU'D TRAVEL FOR. RIGHT HERE IN HAGERSTOWN.

National-level ideas. Regional connections. Practical leadership you can put to work.

October 14, 2026
8:00 AM - 5:00 PM
The Maryland Theatre
Hagerstown, MD

- Lead with greater clarity and confidence.
- Use AI strategically without losing the human skills that drive results.
- Build trust, navigate difficult conversations, and communicate more effectively.
- Stay calm, focused, and resilient under pressure.
- Work through real leadership challenges and leave with ideas you can actually implement.

REAL-WORLD LEADERSHIP INSIGHTS.

Our speakers bring real-world experience from top levels of government, business, media, and technology.

 Patrick Ryan	 Allison Trobaugh	 Holly Bertone	 Katie Nelson	 Rob Z Wentz
THE THREE P'S THAT STILL WORK IN 2026	THE WEIGHT OF LEADERSHIP	SALES IN THE DIGITAL ERA: AI & YOU	CRUCIAL CONVERSATIONS	

OCTOBER 14 IS ALMOST HERE. GET IN THE ROOM.

USE CODE LEADSHIP
for 10% off
at checkout and 1 month of Momentum (the post-summit program)

REGISTER NOW → theTSLs.com



BINGO FUNDRAISER

CASH PRIZES

PRE SALE

REGULAR GAMES TICKETS ARE \$25.00 INCLUDES -1 BINGO PACKET AND LUNCHEON

OCTOBER 17TH
DOORS OPEN AT: 11:30AM
GAME STARTS AT: 12:30PM

Join us for fun-filled Cash Bingo event benefitting Branch Creek Place. Concession stand will be open for drinks and snacks. Plus, there will be raffles and plenty of opportunities to win big. Extra games of ROB THE BANK (\$500), Smoker Special (\$500) and other progressive games. Mark your calendars and get those dabbers READY!! Tickets \$25.00 in advance - \$30.00 at door.

GET YOUR TICKETS TODAY
115 N FAYETTE STREET
SHIPPENSBURG 717-300-3563

2026 • 5TH ANNUAL SOUTH CENTRAL PA WOMEN in BUSINESS CONFERENCE

INSPIRE. EMPOWER. CONNECT. RECHARGE.

TUESDAY OCTOBER 20, 2026
8:00AM - 3:30PM

VOLVO CE CUSTOMER CENTER
200 ROWE RD.
SHIPPENSBURG, PA 17257

A PREMIER EVENT FOR WOMEN IN BUSINESS ACROSS SOUTH CENTRAL PA

MORNING KEYNOTE SPEAKER

LEE ADAMS
VP OF BROKEN BOW RECORDS PROMOTIONS

AFTERNOON KEYNOTE SPEAKER

AMY PANZARELLA
HR CONSULTANT & LEADERSHIP COACH

2 INSPIRING KEYNOTE SPEAKERS | 15 BREAKOUT WORKSHOPS | OPPORTUNITIES TO NETWORK | BREAKFAST, LUNCH & DESSERT BAR

\$50 REGISTRATION
REGISTER NOW

PRESENTING SPONSORS
 

GREATER WAYNESBORO
SOUTH CENTRAL PA

SHIPPENSBURG
Area Chamber of Commerce



Contact us for more details:
717-264-7288
www.thetide.org/nuts

ANNUAL NUT & COFFEE SALE



Looking for a unique end of year or Christmas gift for your employees, vendors, or customers?

The Tide® Global Media Ministry's annual Holiday Nut & Coffee Sale fundraiser can help make your gift giving easy!

The 18 varieties of high quality 1-lb. bags from Farmstead Nuts & Treats make wonderful gifts and are great for snacking and baking.



Franklin County's own Abednego Coffee Roasters provides four varieties of freshly air roasted ground coffee in 12 oz. bags.

Your order supports a local nonprofit and fellow Chamber member at the same time.

The Tide® is a 501(c)(3) nonprofit organization which broadcasts Christian radio and television programs in nearly 40 languages, into many countries, on 3 continents. Its world headquarters have been located in Chambersburg, PA since it was founded in 1946.

The Tide Holiday Nut Sale Order Deadline 10/14/2026

1 Lb. Packages	Price	Quantity	Total
Select Jumbo Pecan Halves, Raw	\$ 14.00		
Pecans, R&S	\$ 14.00		
Almonds, R&S	\$ 11.00		
Jumbo Cashews, R&S	\$ 12.00		
Honey Roasted Peanuts	\$ 8.00		
English Walnut Halves & Pieces	\$ 10.00		
Pistachios (a-Shell), R&S	\$ 12.00		
Deluxe Mix (No Peanuts), R&S	\$ 13.00		
Cranberry Nut Mix	\$ 11.00		
Mardi Gras Mix	\$ 9.00		
MC PB Double Dipped Peanuts	\$ 13.00		
Milk Chocolate Covered Cashews	\$ 13.00		
Milk Chocolate Covered Pecans	\$ 15.00		
Praline Pecans	\$ 13.00		
White Frosted Pretzels	\$ 9.00		
Dark Chocolate Covered Almonds	\$ 14.00		
Milk Chocolate English Toffee Squares	\$ 15.00		
Milk Chocolate Pecan Turtles	\$ 15.00		
12 oz Bags (Medium Roast Ground Coffee)			
Abednego Ethiopian Coffee	\$ 13.00		
Abednego Colombian Coffee	\$ 13.00		
Abednego Honduran Coffee	\$ 13.00		
Abednego Breakfast Blend	\$ 13.00		
Payment Due With Order	Grand Total		

All proceeds go to The Tide Broadcasting Association

Payment is due at the time of ordering.

Checks can be made payable to: **The Tide**

Order Deadline: 10/14/2026

Orders should be ready for pickup the week of 11/16/2026

Name: _____

Telephone: _____

PLEASE RETURN ORDER WITH PAYMENT TO:

The Tide

Attn: Erlinda

PO Box 399

Chambersburg, PA 17201

R&S = Roasted & Salted



Veterans Appreciation - Breakfast -

HOSTED BY
SENATOR GREG ROTHMAN
34th Senatorial District

SATURDAY, OCTOBER 24, 2026 AT 8-10 AM
CARLISLE EXPO CENTER
100 K ST., CARLISLE, PA 17013

GUEST SPEAKER
MAJOR GENERAL JOHN R. PIPPY
ADJUTANT GENERAL OF PENNSYLVANIA



Join your fellow brothers and sisters in arms as we honor all veterans of the 34th Senatorial District.

Veterans and their spouses are invited to attend this **FREE** event. RSVPs are required.

RSVP at www.SenatorRothman.com or by calling 717-582-2454 no later than October 16.



SHIPPENSBURG BAND

FALL Concert

Conductor
Carl Sponenberg

Sunday, 25-Oct-2026
2:30 PM

First Suite in E♭ - Gustav Holst
INTRADA: Adoration and Praise - C.T. Smith
Slavonic Dance No. 1 - Anton Dvorak
Plus Marches and More!

FREE Admission

Shippensburg Covenant Brethren Church
253 E Garfield St, Shippensburg, PA 17257

FRANKLIN COUNTY
LAW ENFORCEMENT & FIRST RESPONDERS
ANNUAL TRUNK OR TREAT
AT CAMS NORTH
TUESDAY, OCTOBER 27TH, 2026
6:00 PM – 8:00 PM

JOIN US FOR A SPOOKTACULAR NIGHT OF FUN, CANDY, AND COMMUNITY!

ANY FIRST RESPONDER AGENCY INTERESTED IN JOINING, PLEASE EMAIL: GAYEAGER@FRANKLINCOUNTYPA.GOV

COSTUMES ENCOURAGED!

FUN FOR THE WHOLE FAMILY!
BUILDING COMMUNITY • SERVING WITH PRIDE

TRUNK OR TREAT
OCTOBER 27TH - 6 P.M. – 8 P.M.
SHIPPENSBURG REHAB
121 WALNUT BOTTOM ROAD, SHIPPENSBURG
PARTICIPANTS NEEDED
IF YOU WOULD LIKE TO JOIN IN THE FUN,
PLEASE SIGN UP TODAY BY CALLING 717-530-8300
ASK FOR CONNIE OR MELINDA

PRIZES TO BE AWARDED FOR
MOST CREATIVE,
FUNNIEST &
SCARIEST

CELEBRATION VILLA WILL ALSO BE HAVING THEIR
TRICK OR TREAT EVENT AT
129 WALNUT BOTTOM ROAD.

SHIPPENSBURG
HALLOWEEN DINNER DANCE
Featuring the Shippensburg Swing Band
SPOOKY SWINGING SPECTACULAR
A Halloween Event for the Whole Family!

SATURDAY, OCTOBER 31, 2026
DINNER & DANCE ENTRY: 6:00 PM
DANCE ONLY ENTRY: 7:00 PM
LOCATION: 1750 Pine Road, Newville, PA

TICKETS AVAILABLE NOW!
Adults (13+) Dinner & Dance \$25
Children (6-12) Dinner & Dance \$15
Dance Only \$15
Full Table for 10 \$200
TICKETS AVAILABLE UNTIL OCTOBER 17

Reserve your seat & PAY AT THE DOOR!
ShipSwingDance@yahoo.com

COSTUME CONTEST CATEGORIES
BEST COUPLE / GROUP / FAMILY / CREATIVE / FUNNIEST
Costumes Encouraged for All Ages!

Live Swing Music, Spooky Dance Floor, Family Costume Contest & Parade, Buffet Dinner, Delicious Desserts

PRESENTED BY THE SHIPPENSBURG SWING BAND
A PRIDE PART OF THE SHIPPENSBURG BAND COMMUNITY
VISIT US ONLINE: shipband.org

39TH ANNUAL SHIPPENSBURG
Halloween Parade
SATURDAY, OCT. 24th
7:00 PM

Dress up and enter to win cash prizes in the individual or theme group divisions!
Individual registrations will begin the night of the Parade at 5:30 PM at 129 East King Street ("Old" Vigilant Horse Co.)

Deadline to submit a Group Registration and be placed in the line-up is Oct. 3rd.
All late entries will be filtered in at the end

** Registration forms can be picked up at the Shippensburg Borough Office or the Shippensburg Chamber of Commerce Office **

PARADE LINE-UP WILL BE PUBLISHED IN THE NEW CHRONICLE, ON FACEBOOK AND IN YOUR EMAIL THE WEEK OF THE PARADE. PLEASE DO NOT CALL.

For questions or to get a registration form, please contact the
Shippensburg Kids Event Committee
Email: ShipKidsEvents@gmail.com

November Member Events





SASHS CAREER DAY NOVEMBER 24, 2026

Help our students discover their passions and imagine their future!



- SHARE YOUR EXPERTISE
- PROVIDE HANDS-ON ACTIVITIES
- OFFER CAREER ADVICE
- CONNECT WITH STUDENTS



Consider participating in one of the following ways:
Option 1 - Speaker Only (9:00 AM - 10:30 AM)
Option 2 - Job Fair Only (10:30 AM - 12:30 PM)
Option 3 - Speaker & Job Fair (9:00 AM -12:30 PM)

**SCAN THE QR CODE OR
CLICK HERE TO REGISTER BY
OCTOBER 1, 2026**

Questions? Contact:
Krista Akers, Career Coordinator
Shippensburg High School
krista.akers@ship.k12.pa.us
717-530-2730 ext. 6914



Employment Opportunities





We're Hiring

425 Phoenix Drive, Chambersburg, PA 17201 • (717) 267-1426 • truNorthFS.com

Financial Advisor / Chambersburg, PA

truNorth Financial Services, Inc. is a quickly growing, independent, fee-only RIA firm looking to add a Financial Advisor to our team of financial professionals. Must be dedicated to working with clients as a full-time fiduciary on a tailored and customized basis specifically to help them achieve THEIR financial goals, mission, and dreams. Uniquely, this position has no sales goals/pressure/commissions, and this person is not expected to bring clients with them.

Our company receives many referrals, and we are looking for someone to meet with prospective clients to assist with onboarding them. Successful candidate will be responsible for leading scheduled, recurring meetings with the firm's clients to review their financial progress, answer questions, and adjust plans based on life changes. Other work-related duties will include follow-up, answer client questions, and working on projects with the team. We will work with the right person to teach our way of doing things as needed. This is not an ownership/equity position. This is a great career opportunity that won't come available often.

Qualifications

- Experience meeting with clients
- Series 65 license appreciated*
- Additional certifications/licenses a plus
- Business degree a plus
- CFP (or similar) a plus
- No sales goals or pressure
- Officer-level position

**Series 65 will eventually be required.*

Hours, Compensation & Benefits

Required in office hours are 8:30 AM to 5:00/5:30 PM Monday through Friday at our Chambersburg office, except for days when the stock market is closed.

We have a history of compensating team members well and will gladly discuss with each candidate. Dependent on years of experience, qualifications, and designations.

- Generous 401(k) and match (3% company contribution, plus additional 4% match)
- Profit sharing plan up to 7% more per year (discretionary)
- Annual bonus plan (discretionary)
- Vacation/Sick Time/Paid Holidays
- Great working environment
- Great company culture

How to Apply

Please provide the following by October 1st, 2026*

- Cover letter
- Resume / CV
- Three references, with at least one professional reference

Email Chris & Kristin

Chris@truNorthFS.com • Kristin@truNorthFS.com

*Interviews will begin as candidates apply. Positions may be filled before the application deadline.

truNorth Financial Services Inc., is a Fee-Only SEC Registered Investment Advisory (RIA) firm

Click **here** to visit the Chamber's website for employment opportunities!

Reminder: Chamber members can list job openings for free. Contact office@shippensburg.org to learn more!



Shippensburg Area Chamber of Commerce | 68 West King Street | Shippensburg, PA 17257
US

[Unsubscribe](#) | [Update Profile](#) | [Constant Contact Data Notice](#)



Try email marketing for free today!